



November 18, 2020

Concord Retirement Board  
55 Church Street  
West Concord, MA 01742

To the Concord Retirement Board:

Stone Consulting, Inc. has performed a January 1, 2020 actuarial valuation of the Concord Retirement System. This valuation and report were prepared using generally accepted actuarial principles and practices. To the best of our knowledge, this report is complete and accurate, and the assumptions used represent our best estimate of anticipated experience of the system except where noted in the text.

Stone Consulting, Inc. is completely independent of the Town of Concord and the Concord Retirement System. This includes any of its officers and key personnel. Neither we or anyone else closely associated with us has any relationship with the Town of Concord or the Concord Retirement System that would impair our independence, other than this or related assignments.

We are pleased to present the results of this valuation. If the Retirement Board has any questions on the content of this report, we would be glad to respond. Please note that this report is meant to be used in its entirety. Use of excerpts of this report may result in inaccurate or misleading understanding of the results. The use of these results may not be appropriate for all circumstances.

I, Lawrence Stone, am a consultant for Stone Consulting, Inc. I am a member of the American Academy of Actuaries and meet the Qualification Standards of the American Academy of Actuaries to render the actuarial opinion contained herein.

Respectfully submitted,  
STONE CONSULTING, INC.  
Actuaries for the Plan

---

Lawrence B. Stone  
Member, American Academy of Actuaries

## TABLE OF CONTENTS

## PAGE

### Certification Letter

Report Summary .....	1
Format of the Report .....	1
Development of Funding Schedule .....	2
Funding Schedule .....	3
History of Funding Effort .....	4
Components of Funding Appropriation .....	5
Net 3(8)(c) Payments .....	5
Development of Actuarial Results .....	6
Net Normal Cost .....	7
Unfunded Liability .....	8
Demographic Results .....	10
History of Demographic Statistics .....	10
Distribution of Plan Members .....	11
Assets .....	13
Actuarial Value of Assets .....	13
Four-Year Asset Smoothing .....	14
Funding Ratio .....	15
Risk .....	16
Maturity .....	16
Historical Experience .....	17
History of Assets and Unfunded Liability .....	17
History of Unfunded Liability and Covered Payroll .....	17
Comparative Results .....	18
APPENDICES .....	19
Appendix A – Actuarial Methods and Assumptions .....	19
Appendix B – Summary of Principal Provisions .....	24
Appendix C – Glossary of Terms .....	28
PERAC Information Disclosure .....	29

## Report Summary

This report presents the results of the actuarial valuation of the Concord Retirement System as of January 1, 2020. The valuation was performed at the request of the Retirement Board for the purpose of determining the contribution requirements for Fiscal Year 2022 and beyond.

### Summary of Results and Experience

#### ■ Experience and Funding Schedule

The contribution is set equal to the FY2021 contribution, \$312,653 less than the projected FY2022 contribution from the prior valuation. The schedule follows an 8-year level amortization of the unfunded liability, finishing in FY2029, one year earlier than the planned funding schedule from the 2019 valuation.

The funding ratio based on Actuarial Value of Assets increased from 86% to 89%.

#### ■ Assumptions/methodology:

Assumption changes increased the liability by \$2.9 million; these included an update of the mortality assumption, and a reduction in the discount rate from 7.00% to 6.75%.

Assumptions and valuation methodology are discussed in Appendix A, on page 19.

Contribution requirements are based on the financial condition of the system as of December 31, 2019, as well as actuarial liability results, which are based on:

- The benefit provisions of M.G.L. Chapter 32 and related statutes;
- The demographics of members in the system (i.e., active and inactive participants, retirees and beneficiaries as of January 1, 2020);
- Economic assumptions regarding salary increases and investment earnings; and
- Other actuarial assumptions (e.g., withdrawals, retirement, death, etc.)

## Format of the Report

- The funding schedule is shown on page 3, followed by an explanation of the actuarial results, funding schedule components, and a history of the funding schedules used by the Retirement System.
- Full actuarial valuation results are shown on page 18, with prior results included for comparison. The Concord Retirement Board conducted their previous actuarial valuation effective January 1, 2019.

### Development of Funding Schedule

The funding contribution consists of three parts:

- Net Normal Cost: this is the amount of liability generated by active employees earning another year of service, and includes administrative expense.
- Amortization: this is the amount of the Unfunded Liability that will be paid off by this contribution.
- Net 3(8)(c) Payments: these are benefit payments made to other systems for service earned as a member of the Concord Retirement System, or paid to the Concord Retirement System for service earned with other retirement systems.

The appropriation for Fiscal 2022 is as follows:

Net Employer Normal Cost for Fiscal 2022 (including admin. expenses)	\$	2,759,796
Net 3(8)(c) Payments		87,200
Amortization		2,759,796
Timing Adjustment*		<u>0</u>
Total Appropriation required for Fiscal 2022	\$	6,441,792

\* Contributions are assumed to be made at the beginning of the fiscal year.

NOTE: for all tables in this report, totals may not sum due to rounding.

- The schedule's length is eight (8) years which is a one-year reduction compared to the 9 years remaining from the 10-year schedule from the January 1, 2019 valuation. The maximum funding schedule length allowed by Section 22D of Chapter 32 of the Massachusetts General Laws is nine years to Fiscal 2030.
- Concord's funding schedule was developed by setting the amortization of the unfunded liability to remain level following the initial FY2022 contribution.

The schedule is shown on the following page.

## CONCORD CONTRIBUTORY RETIREMENT SYSTEM

### FUNDING SCHEDULE

Fiscal Year	Unfunded Liability	Funding		Normal Cost	Net 3(8)(c) Payments	Schedule Contribution
		Amortization of UAL				
2022	22,794,980	3,594,796		2,759,796	87,200	6,441,792
2023	20,496,196	3,594,796		2,877,087	87,200	6,559,084
2024	18,042,244	3,594,796		2,999,364	87,200	6,681,360
2025	15,422,651	3,594,796		3,126,836	87,200	6,808,833
2026	12,626,235	3,594,796		3,259,727	87,200	6,941,723
2027	9,641,061	3,594,796		3,398,265	87,200	7,080,262
2028	6,454,387	3,594,796		3,542,692	87,200	7,224,688
2029	3,052,613	3,052,613		3,693,256	87,200	6,833,069
2030	-	-		3,850,220	87,200	3,937,420

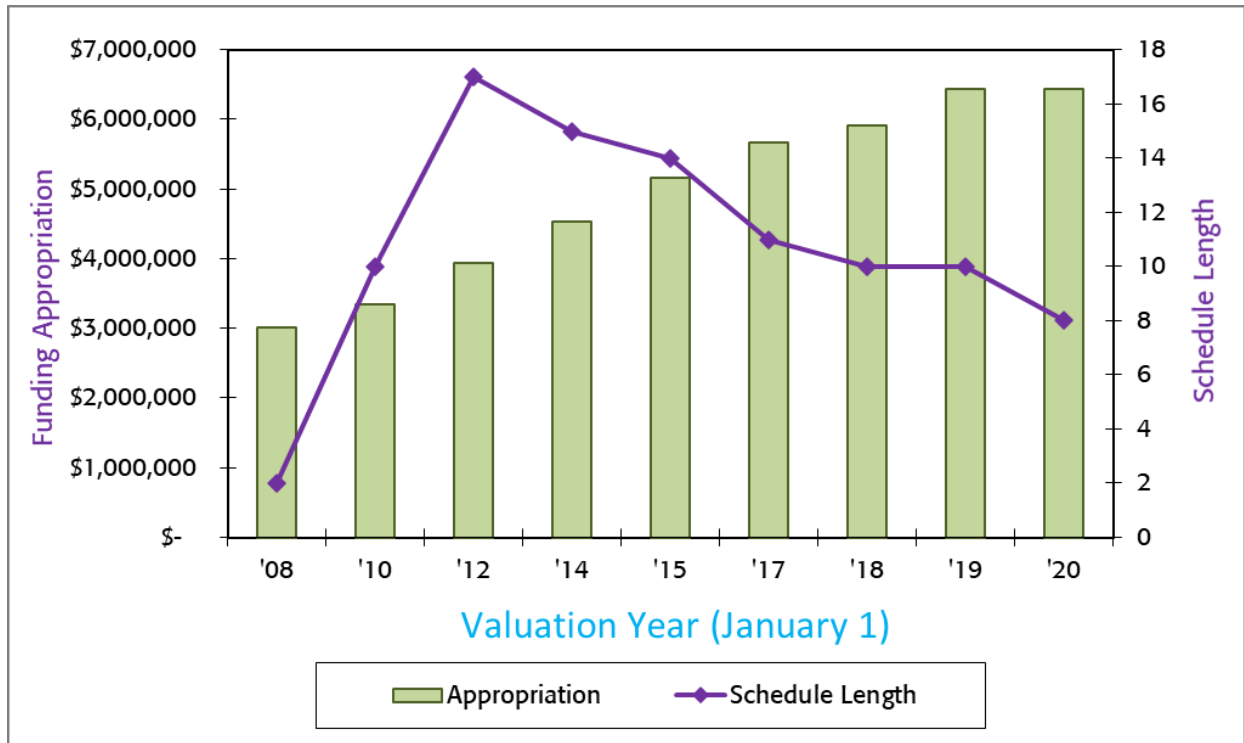
Amortization of Unfunded Liability as of July 1, 2021

#### Bases in the funding schedule:

- Level amortization of the unfunded actuarial accrued liability: 8 years.

### History of Funding Effort

Below is a history of the length of funding schedule used by the Concord Retirement System, and the amount of the initial contribution for each funding schedule.

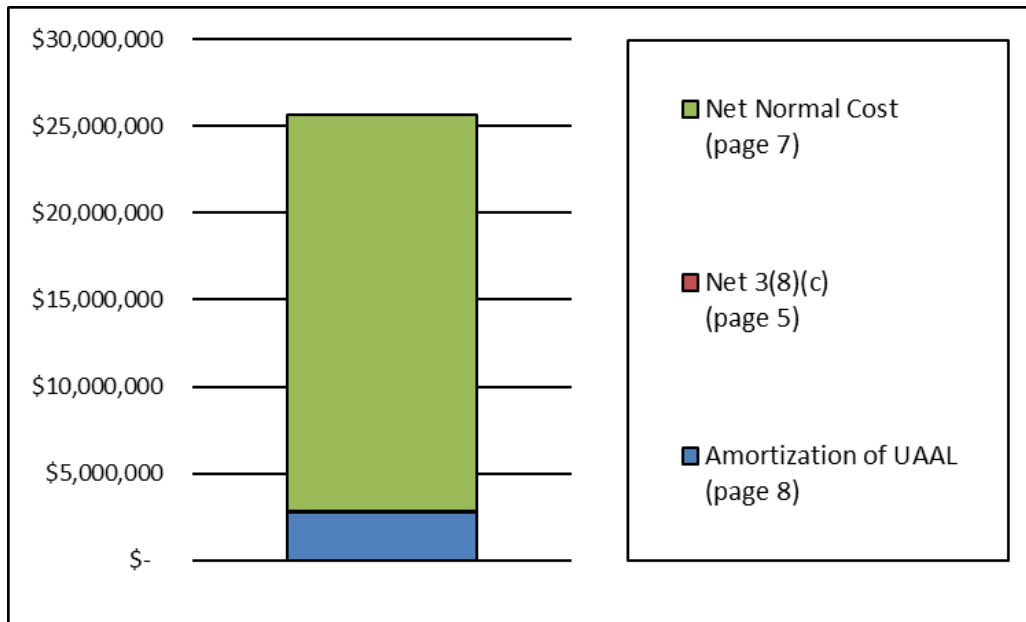


The funding objective of the plan is to fully fund the system while attempting to maintain a stable contribution amount for the upcoming fiscal year that is consistent with prior funding schedules or if employer finances allow it, to increase the contribution amount. This funding objective is being met.

The following pages discuss the components that make up the contribution, and how they are calculated from the actuarial results.

### Components of Funding Appropriation

Components of the funding contribution are compared below, and discussed on the following pages.



### Net 3(8)(c) Payments

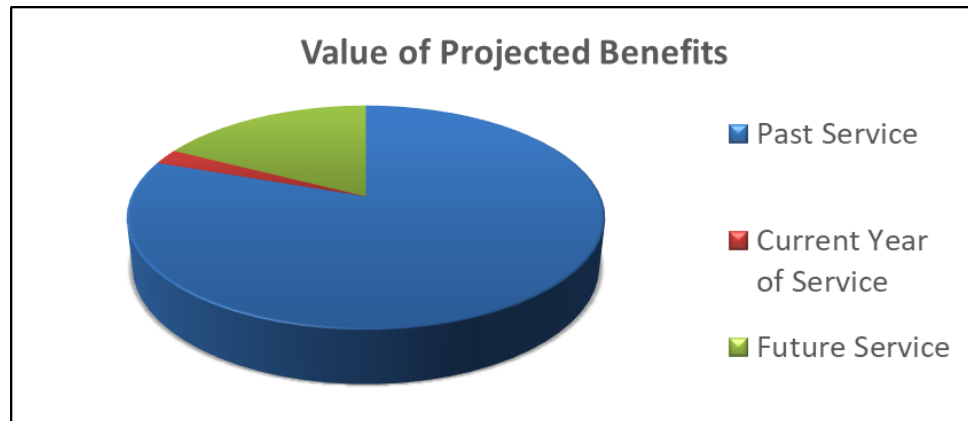
- 3(8)(c) payments are benefits which the Concord Retirement System pays to or receives from other retirement boards for service that a retiree had with a different retirement system. The net amount is equal to what Concord pays out, less what Concord receives from other systems, based on the most recent PERAC annual statement.
- 3(8)(c) payments to Concord in the 2019 calendar year included a back payment of \$487,788.92. Since this will not be paid in future years also it was excluded from the net 3(8)(c) amount in the funding schedule, as calculated below:

3(8)(c) payments made to other systems	\$ 545,908
3(8)(c) payments received from other systems	<u>(946,497)</u>
Net payments, cy2019	\$ (400,589)
One-time payments	<u>487,789</u>
Net payments in funding schedule	\$ 87,200

- For the funding schedule, the amount of net payments is assumed to remain level in future years.

### Development of Actuarial Results

Actuarial liabilities are calculated based on benefits that members are projected to receive in the future. The value of projected benefits is divided between past service, future service, and the current year of service.



The actuarial funding method (in this case, entry age normal), assigns values to each of these periods of service.

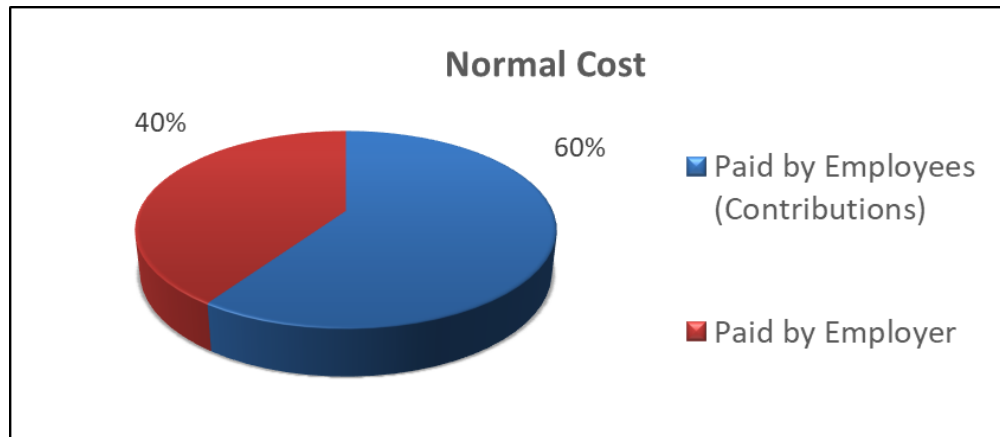
- Past service: The Actuarial Accrued Liability (AAL), is the portion of the benefit value that is associated with past service; this can be thought of as the “price” of benefits already earned by members of the system.
- Current year: The “price” of benefits being earned during the current year is referred to as the Normal Cost (NC). This includes only the actives, as neither inactives nor retirees are earning any additional service.
- Future service: The amount for future service is not included in the liability, as those years of service have not yet been earned.

For retirees, the “past service” amount accounts for the entire value of their benefits; they have completed their careers, and will earn no more service during the current year or any future years.



### Net Normal Cost

The entire Normal Cost is not borne by the System; a significant portion is paid by employee contributions. The portion of the Normal Cost not covered by employee contributions is the amount that must be paid through funding appropriations; this is the Net Normal Cost.



The Net Normal Cost as seen in the funding schedule is calculated by adjusting for timing, and adding in the administrative expense. The calculation is shown below, and compared to the covered payroll:

	January 1, 2020	% of Payroll*
Gross Normal Cost (GNC)	\$ 5,577,130	15.8%
Employees Contribution	<u>3,324,557</u>	9.4%
Net Normal Cost (NNC)	\$ 2,252,573	6.4%
Adjustment to beginning of Fiscal Year 2022**	145,117	
Administrative Expense	<u>362,106</u>	1.0%
Adjusted Net Normal Cost With Admin. Expense	\$ 2,759,796	

\* Payroll paid in 2019 for employees as of January 1, 2020 is \$35,271,971. Payroll for new hires in 2019 was annualized.

\*\* The NNC is adjusted from January 1, 2020 to Fiscal 2022 by rolling it forward with a salary increase factor of 4.25%.

## Unfunded Liability

The Unfunded Actuarial Accrued Liability (UAAL) is the portion of the AAL that is not covered by the value of the plan assets.

This is adjusted from the date of the valuation to the date of the contribution (July 1, 2021) to produce the Unfunded Liability seen in Fiscal Year 2022 in the funding schedule.

The liability results were as follows:

	January 1, 2020
<b>Actuarial Accrued Liability</b>	
a. Active Members	\$ 101,117,056
b. Inactive Members	3,169,212
c. Retired Members and Beneficiaries	<u>99,187,388</u>
d. Total	\$ 203,473,656
<b>Unfunded Actuarial Accrued Liability</b>	
a. Actuarial Accrued Liability	\$ 203,473,656
b. Less Actuarial Value of Assets	<u>180,248,308</u>
c. Unfunded Actuarial Accrued Liability	\$ 23,225,348
d. Adjustment to FY2022	<u>(430,368)</u>
e. Unfunded Actuarial Accrued Liability as of FY2022	\$ 22,794,980

In developing the funding schedule, we used a “fresh start” approach in which the UAAL (not counting Early Retirement Incentives) is amortized from scratch instead of maintaining the existing amortization amount and separately amortizing gains and losses. This can result in a schedule in which the changes in contribution amounts from year to year are more consistent.

The UAAL and funding ratio are measures of the plan’s funded status, which reflect the plan’s position as of January 1, 2020. We believe these measures, by themselves, are not appropriate for assessing the sufficiency of plan assets to cover the estimated cost of settling the plan’s benefit obligations. However, we believe these measures, in conjunction with the plan’s funding schedule, are appropriate for assessing the amount of future contributions.

### Active Liability by Decrement

An active member can incur liabilities for the Retirement System in one of four ways:

- They can retire (if eligible),
- They can become disabled and collect a disability benefit,
- They can die, or
- They can terminate service and withdraw their ASF balance or receive a deferred retirement benefit

Active members have a portion of their liability associated with each of these four outcomes. The Accrued Liability for active members is divided as follows:

Active Actuarial Accrued Liability	
Superannuation Retirement	\$ 93,998,370
Death	2,157,532
Disability	3,866,976
Withdrawal	<u>1,094,178</u>
TOTAL	\$ 101,117,056

## Demographic Results

<b>Actives</b>	
a. Number	544
b. Annual Compensation	\$35,271,971
c. Average Annual Compensation	\$64,838
d. Average Attained Age	48.7
e. Average Past Service	11.3
<b>Retired, Disabled and Beneficiaries</b>	
a. Number	315
b. Total Benefits (excluding State COLA)	\$9,441,656
c. Average Benefits	\$29,974
d. Average Age	73.7
<b>Inactives</b>	
a. Number	171

- Total compensation changed by 5.6% over the prior valuation
  - Average annual compensation changed by 2.3%
  - Salary gain of \$305 thousand compared to projected experience

## History of Demographic Statistics

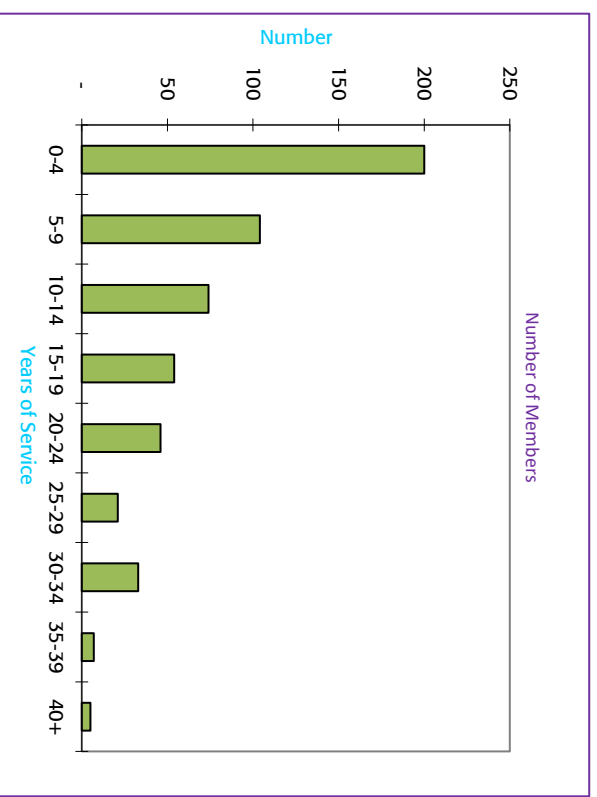
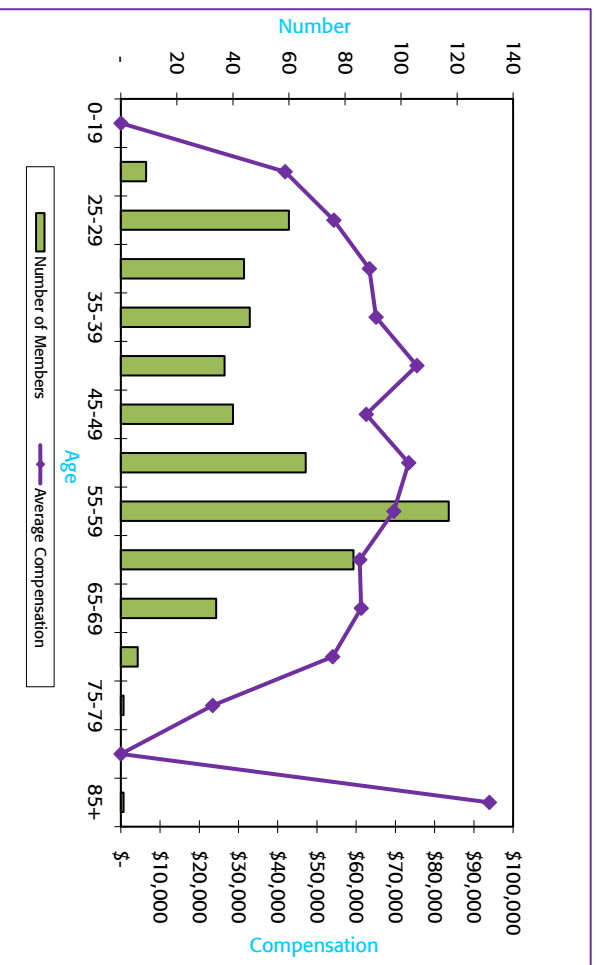
Valuation Year	Actives	Average Age	Average Past Service	Average Ann'l Pay
2020	544	48.7	11.3	\$64,838
2019	527	49.4	12.0	\$63,389
2018	519	49.6	12.0	\$61,926
2017	535	49.0	11.5	\$59,113
2016	519	49.4	12.0	\$57,690
2015	513	49.6	12.2	\$57,083
2014	502	49.5	12.3	\$54,809
2012	493	49.3	12.0	\$51,159
2010	488	48.7	11.7	\$49,378
2008	461	48.2	11.3	\$46,193
2006	451	47.8	11.1	\$41,963
2004	438	47.1	10.5	\$41,086
2002	444	46.2	10.0	\$37,784
2000	434	45.6	9.7	\$34,119

- Both employee age and service have levelled off somewhat in recent years, following years of increases. This pattern has appeared in the experience of several systems in the Commonwealth. Average annual compensation has grown by 90.0% (3.3% annually) over the past twenty years.

## Distribution of Plan Members as of January 1, 2020

### ACTIVE MEMBERS

AGE	0-4 Years	5-9 Years	10-14 Years	15-19 Years	20-24 Years	25-29 Years	30-34 Years	35-39 Years	40 + Years	Total	Total Compensation	Average Compensation
0-19	-	-	-	-	-	-	-	-	-	-	\$ -	-
20-24	9	-	-	-	-	-	-	-	-	9	\$ 376,920	\$ 41,880
25-29	52	8	-	-	-	-	-	-	-	60	\$ 3,257,264	\$ 54,288
30-34	26	16	2	-	-	-	-	-	-	44	\$ 2,788,292	\$ 63,370
35-39	25	8	11	2	-	-	-	-	-	46	\$ 2,993,004	\$ 65,065
40-44	15	6	6	7	3	-	-	-	-	37	\$ 2,792,850	\$ 75,482
45-49	18	9	4	1	8	-	-	-	-	40	\$ 2,502,990	\$ 62,575
50-54	17	14	5	8	8	9	4	1	-	66	\$ 4,842,965	\$ 73,378
55-59	17	21	27	14	14	5	15	4	-	117	\$ 8,142,426	\$ 69,593
60-64	17	14	14	16	6	4	8	2	2	83	\$ 5,052,068	\$ 60,868
65-69	4	7	4	5	5	3	5	-	1	34	\$ 2,082,032	\$ 61,236
70-74	-	1	1	-	1	-	1	-	2	6	\$ 323,847	\$ 53,975
75-79	-	-	-	1	-	-	-	-	-	1	\$ 23,371	\$ 23,371
80-84	-	-	-	-	-	-	-	-	-	-	\$ -	-
85+	-	-	-	-	1	-	-	-	-	1	\$ 93,944	\$ 93,944
TOTAL	200	104	74	54	46	21	33	7	5	544	\$ 35,271,971	\$ 64,838



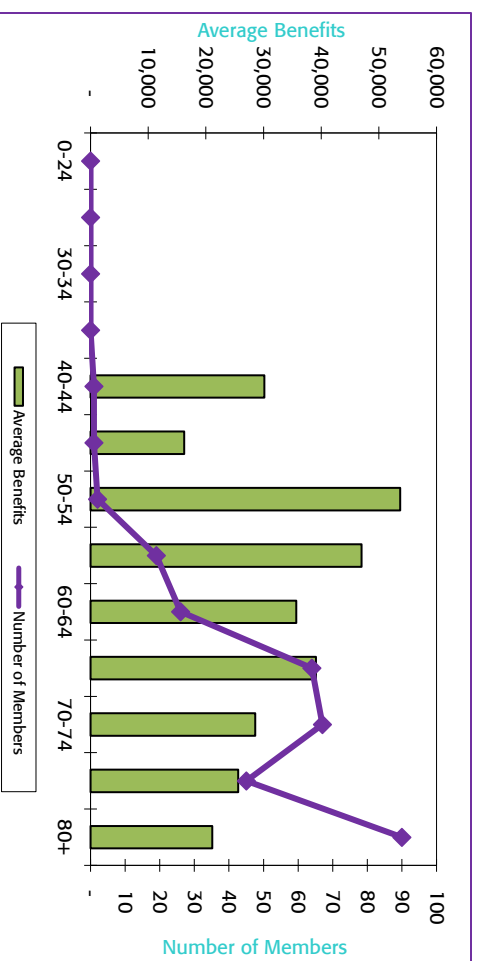
## Distribution of Plan Members as of January 1, 2020

### RETIRED MEMBERS

Retired Members and Beneficiaries			
Age	Number	Average Benefit	Total Benefit
0-24	-	-	-
25-29	-	-	-
30-34	-	-	-
35-39	-	-	-
40-44	-	-	-
45-49	1	16,232	16,232
50-54	2	53,698	107,396
55-59	16	48,709	779,342
60-64	20	38,965	779,305
65-69	61	39,545	2,412,273
70-74	64	28,000	1,792,027
75-79	42	25,426	1,067,905
80+	89	21,064	1,874,708
<b>TOTAL</b>	<b>295</b>	<b>\$ 29,929</b>	<b>\$ 8,829,188</b>

Disabled Members			
Age	Number	Average Benefit	Total Benefit
0-24	-	-	-
25-29	-	-	-
30-34	-	-	-
35-39	-	-	-
40-44	1	30,159	30,159
45-49	-	-	-
50-54	-	-	-
55-59	3	37,901	113,702
60-64	6	24,700	148,203
65-69	3	29,581	88,742
70-74	3	40,544	121,631
75-79	3	28,046	84,139
80+	1	25,892	25,892
<b>TOTAL</b>	<b>20</b>	<b>\$ 30,623</b>	<b>\$ 612,467</b>

Total			
Age	Number	Average Benefit	Total Benefit
0-24	-	-	-
25-29	-	-	-
30-34	-	-	-
35-39	-	-	-
40-44	1	30,159	30,159
45-49	1	16,232	16,232
50-54	2	53,698	107,396
55-59	19	47,002	893,044
60-64	26	35,673	927,508
65-69	64	39,078	2,501,014
70-74	67	28,562	1,913,658
75-79	45	25,601	1,152,045
80+	90	21,118	1,900,600
<b>TOTAL</b>	<b>315</b>	<b>\$ 29,974</b>	<b>\$ 9,441,656</b>



Benefits shown are net of State reimbursed COLA.

## Assets

	Cash	\$	2,719,298.14
	Pooled Domestic Equity Funds		25,207,136.12
	Pooled International Equity Funds		7,630,051.58
	Pooled Domestic Fixed Income Funds		34,845,110.49
	Pooled Alternative Investments		2,688,830.45
	Pooled Real Estate Funds		9,094,700.93
	Pooled Domestic Balanced Funds		46,840,116.73
	Hedge Funds		9,031,119.20
	PRIT FUND		<u>46,897,535.55</u>
A	Sub-Total:	\$	184,953,899.19
	Accounts Receivable	\$	751.16
	Accounts Payable		<u>(192,042.07)</u>
B	Sub-Total:	\$	(191,290.91)
	Market Value of Assets [(A) + (B)]	\$	184,762,608.28

- The asset allocation is approximately 28% fixed income, cash, receivables and payables and 72% equities, alternative investments, hedge funds and similar types of investments.
- Annual return in calendar 2019: 16.1% vs. a 7.00% assumption.
  - \$14,526,168 net actuarial asset gain in Calendar Year 2019

## Actuarial Value of Assets

For its Actuarial Value of Assets (AVA), Concord uses a four-year asset smoothing method which recognizes gains and losses over a four-year period. For example, for a gain in 2018, 25% would be recognized in 2019, another 25% in 2020, another 25% in 2021, and the final 25% in 2022.

The calculation of the smoothed asset value is shown on the following page. The Actuarial Value of Assets is \$4.5 million lower than the Market Value of Assets; the recognition of actuarial asset gains in future valuations will reduce the Unfunded Actuarial Accrued Liability, and by extension, the amount of funding required.

#### Four-Year Asset Smoothing

1. Market value of assets including receivable/payable as of 01/01/2020 \$ 184,762,608

2. Phase-in of asset gains and losses

	Plan Year (1)	Original Amount (2)	Percent Unrecognized (3)	Amount Unrecognized (2) x (3)
a.	2019	\$14,526,168	75%	\$10,894,626
b.	2018	(\$18,218,269)	50%	(\$9,109,134)
c.	2017	\$10,915,237	25%	\$2,728,809
d.	2016	\$1,359,962	0%	\$0
e.	Total	\$8,583,098		\$4,514,301

3. Valuation assets without corridor as of 01/01/2020 \$ 180,248,308  
(1. - 2.e.)

4. Corridor Check

a. 90% of Market Value \$ 166,286,347  
b. 110% of Market Value \$ 203,238,869

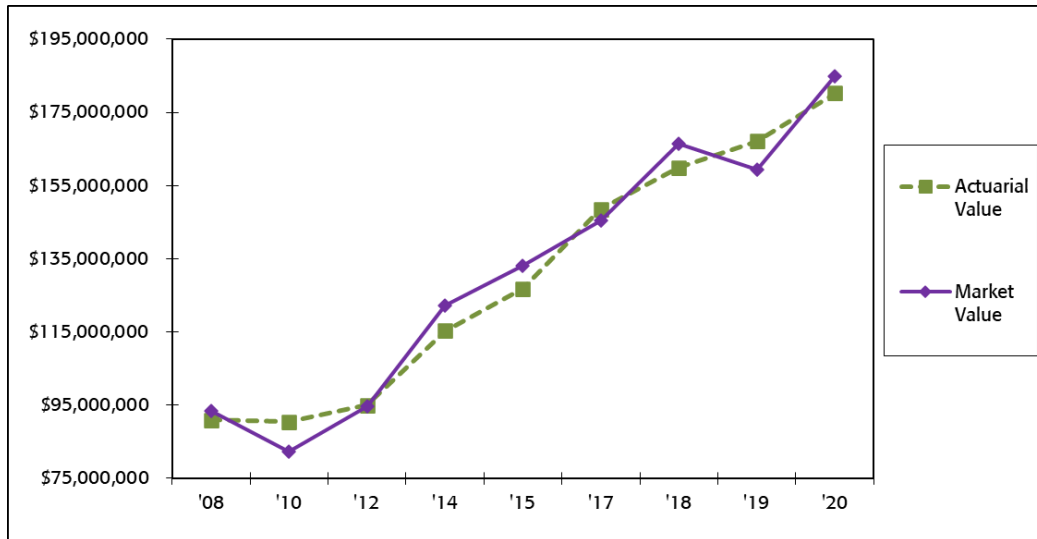
5. Valuation assets with corridor as of 01/01/2020 \$ 180,248,308  
(3. within Corridor)

6. Calculation of return on valuation assets

a. Valuation assets as of 01/01/2019 \$ 167,094,895  
b. ER contribs + EE contribs - Ben Pymts - Expenses \$ (133,698)  
c. Actual return on valuation assets \$ 13,287,111  
5. - (6.a. + 6.b.)  
d. Weighted value of valuation assets \$ 167,028,046  
e. Return on valuation assets 7.96%  
(6.c. / 6.d.)  
f. Annualized return on assets 7.96%

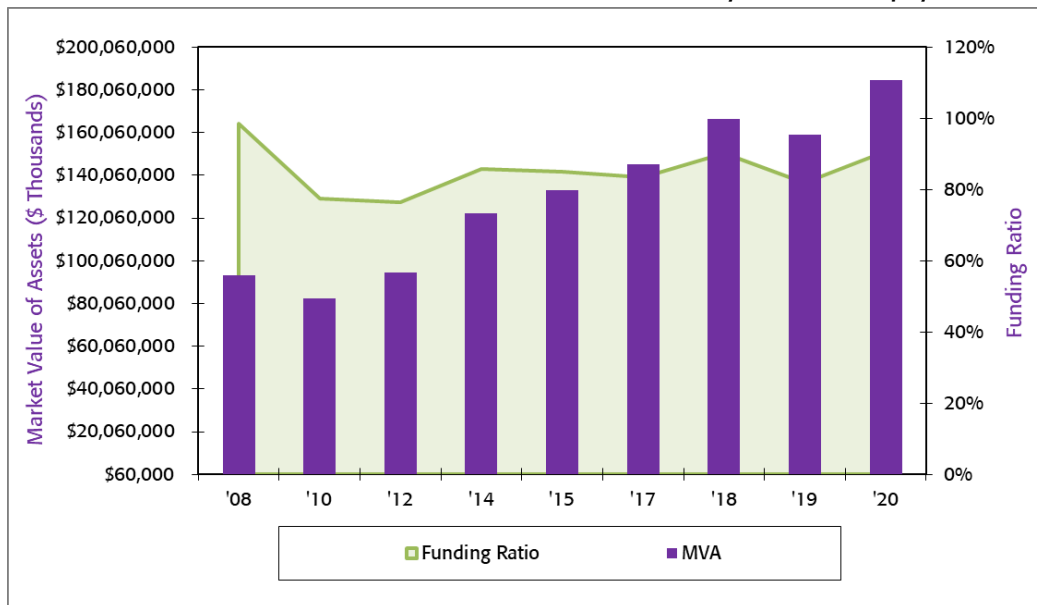


The benefit of using an asset smoothing method is that it results in a more stable measure of the financial condition of the Plan. This is illustrated by the chart below, which displays a history of the Actuarial Value and Market Value of Assets over the past nine valuations.



### Funding Ratio

The following displays the history of the funding ratio for the past nine valuations, based on Market Value of Assets. The Market Value for each year is shown to accompany the funding ratio. We show the market value of assets as that is the amount of assets actually available to pay for benefits.



### Funding ratio as of 1/1/2020:

- 90.8% using Market Value of Assets
- 88.6% using Actuarial Value of Assets

## Risk

Future actuarial measurements may differ significantly from the current measurements presented in this report due to such factors as:

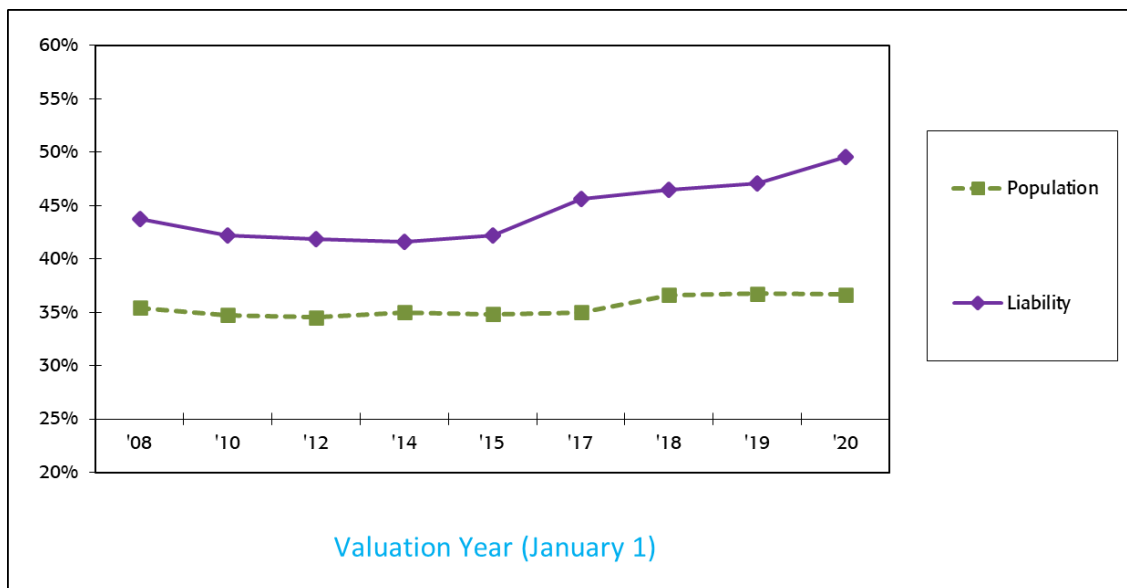
- Plan experience differing from that anticipated by the economic or demographic assumptions,
- Changes in economic or demographic assumptions,
- Increases or decreases expected as part of natural operation of the methodology used for these measurements such as additional contribution requirements based on the plan's funded status,
- Changes in plan provisions or applicable law.

As part of the valuation, we have not performed an analysis of the potential range of future measurements. GASB Statement 67 and 68 reports for the Concord Retirement System contain alternate results to measure the impact of increases or decreases in the discount rate.

## Maturity

One important concern is the maturity of the system. Systems with a greater portion of their liability stemming from current retirees whose benefits already being paid are likely to experience greater impact from short-term asset experience, as high payouts in the near future leave less of the current assets will be available to benefit from investment returns further in the future.

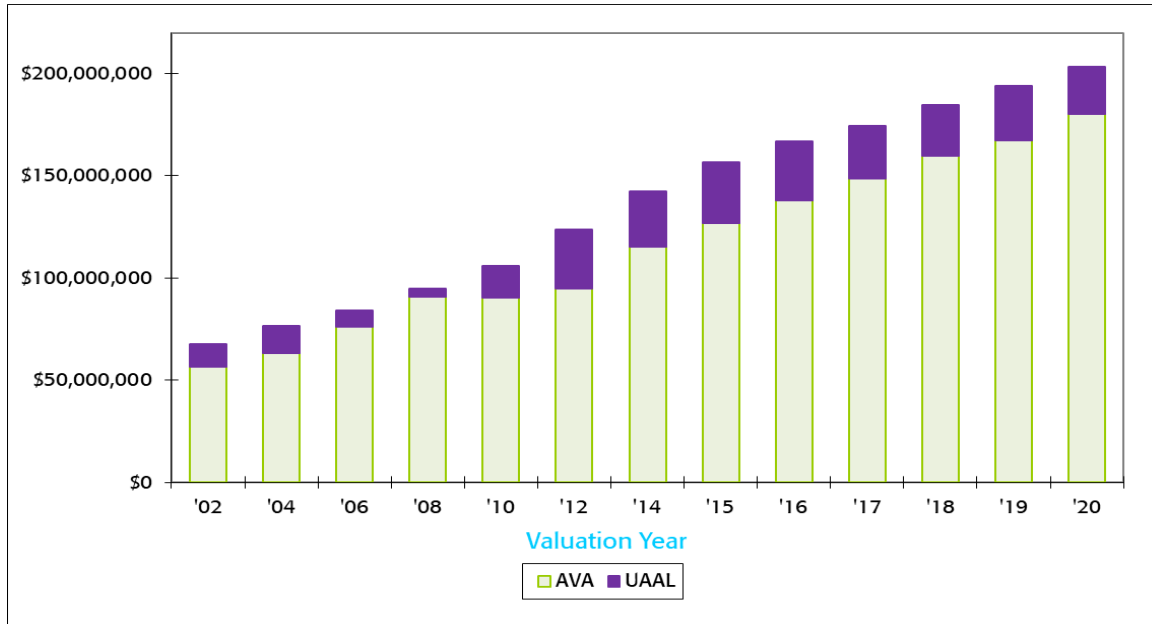
Below is a history of the retiree's percentage of the covered population and liability. The retiree share of the liability has grown over the past five valuations, while the retiree share of the population has been fairly stable.



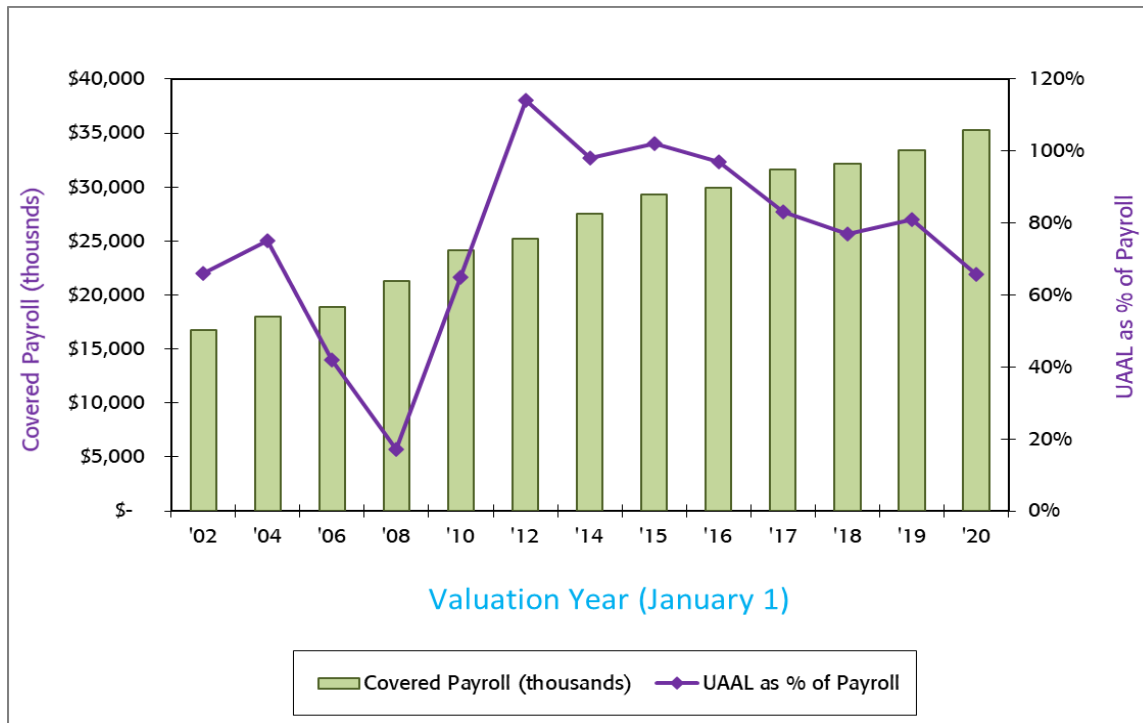
## Historical Experience

The following charts display Concord's history of Actuarial Assets and Unfunded Liability; the second chart compares the unfunded liability to covered payroll.

### History of Assets and Unfunded Liability



### History of Unfunded Liability and Covered Payroll



## Comparative Results

	January 1, 2020	January 1, 2019	Percentage Change
<b>Funding</b>			
Contribution for Fiscal 2022	\$6,441,792	\$6,754,445	-4.6%
<b>Members</b>			
■ Actives			
a. Number	544	527	3.2%
b. Annual Compensation	\$35,271,971	\$33,406,143	5.6%
c. Average Annual Compensation	\$64,838	\$63,389	2.3%
d. Average Attained Age	48.7	49.4	-1.4%
e. Average Past Service	11.3	12.0	-6.1%
■ Retired, Disabled and Beneficiaries			
a. Number	315	306	2.9%
b. Total Benefits*	\$9,441,656	\$8,676,864	8.8%
c. Average Benefits*	\$29,974	\$28,356	5.7%
d. Average Age	73.7	73.6	0.1%
■ Inactives			
a. Number	171	164	4.3%
<b>Normal Cost</b>			
a. Total Normal Cost as of January 1, 2020	\$5,577,130	\$5,002,616	11.5%
b. Less Expected Members' Contributions	<u>3,324,557</u>	<u>3,117,625</u>	6.6%
c. Normal Cost to be funded by the Municipality	\$2,252,573	\$1,884,991	19.5%
d. Adjustment to July 1, 2021	145,117	121,436	19.5%
e. Administrative Expense Assumption	<u>362,106</u>	<u>335,378</u>	8.0%
f. Normal Cost Adjusted to July 1, 2021	\$2,759,796	\$2,341,805	17.8%
<b>Actuarial Accrued Liability</b>			
a. Active Members	\$101,117,056	\$101,323,370	-0.2%
b. Inactive Members	3,169,212	2,524,706	25.5%
c. Retired Members and Beneficiaries	<u>99,187,388</u>	<u>90,266,703</u>	9.9%
d. Total	\$203,473,656	\$194,114,779	4.8%
<b>Unfunded Actuarial Accrued Liability</b>			
a. Actuarial Accrued Liability	\$203,473,656	\$194,114,779	4.8%
b. Less Actuarial Value of Assets	<u>180,248,308</u>	<u>167,094,895</u>	7.9%
c. Unfunded Actuarial Accrued Liability	\$23,225,348	\$27,019,884	-14.0%
d. Adjustment to FY2022	<u>(430,368)</u>	<u>(16,122)</u>	
e. Unfunded Actuarial Accrued Liability as of FY2022	\$22,794,980	\$27,003,762	

\* Excluding State reimbursed COLA

## APPENDICES

### Appendix A – Actuarial Methods and Assumptions

All assumptions and methodologies were either set by statute or selected by the Concord Retirement Board in conjunction with guidance provided by Stone Consulting, Inc.

Stone Consulting, Inc. was furnished member and financial data by the Concord Retirement System's administrative staff. Although examined under broad parameters for reasonableness, the data was not audited by the actuary. With the assistance of the staff of the Concord Retirement Board, we were able to develop a database sufficient for valuation purposes.

### ASSUMPTION AND METHODOLOGY CHANGES SINCE PRIOR VALUATION

- Discount rate: reduced to 6.75% from 7.00%
  - This increased the liability by \$5.1 million
- Mortality assumption: RP-2014 adjusted to 2006, projected generationally using MP-2019
  - The prior valuation used the same table, projected with MP-2016
  - This decreased the liability by \$2.2 million
- All other assumptions and methods were maintained from the prior valuation.

### ACTUARIAL METHODS

#### Actuarial Cost Method

The Entry Age Normal Actuarial Cost Method has been used in this valuation. Under this method, the normal cost is the amount calculated as the level percentage of compensation necessary to fully fund the prospective benefits from each member's entry age to retirement age.

The actuarial accrued liability represents the theoretical accumulation of all prior years' normal costs for the plan members as if the program had always been in effect. The unfunded actuarial accrued liability is the excess of the actuarial accrued liability over plan assets. The use of the Entry Age Normal actuarial funding method is consistent with the requirements of Chapter 32 of the Massachusetts General Laws.

#### Asset Valuation Method

Market Value of Assets, adjusted for payables and receivables, adjusted to phase in investment gains compared to the expected market value and losses evenly over four years (shown on page 14). The asset valuation method adjusts the results to no less than 90% and no more than 110% of the market value of assets adjusted for payables and receivables.

#### Fiscal Year Adjustment

The actuarial results are adjusted by the valuation interest rate and salary scale to the beginning of Fiscal Year 2022. The unfunded actuarial accrued liability is rolled forward with normal cost and further adjusted by anticipated contributions and interest.

## Actuarial Methods and Assumptions (Continued)

### ACTUARIAL ASSUMPTIONS

#### Valuation Date

January 1, 2020.

#### Investment Return

6.75% per year net of investment expenses.

The investment return assumption is a long-term assumption and is based on capital market expectations by asset class, historical returns, and professional judgement.

#### Regular Interest Rate Credited to Annuity Savings Account

2% per year.

#### Cost-of-Living Increases

A 3% COLA on the first \$12,000 of a member's retirement allowance is assumed to be granted every year.

#### Salary Increases

Select and Ultimate. 4.00% ultimate rate; 3.25% base rate while receiving the following steps:

- Group 1 and 2: 2.5% for the first 10 years of service
- Fire: 4.7% for the first three years of service
- Police: 5.2% in year 1, 5.6% in year 2, 7.3% in year 3, 5.0% in year 4, 4.8% in year 5. 2.0% in year 6

Step increases are assumed to be part of the salary increase assumption. The total payroll is assumed to increase at 4.25% per year.

The salary increase assumption reflects prior experience including PERAC's 2002 local experience study, current expectations, and professional judgement.

## Actuarial Methods and Assumptions (Continued)

### Credited Service

All service is assumed to be due to employment with the municipality.

### Family Composition

Members assumed married with 2 dependent children – one male and one female both age 15; age difference between member and spouse assumed to be 3 years (the male being the older).

### Administrative Expenses

Estimated budgeted amount of \$362,106 for the Fiscal Year 2022 is added to the Normal Cost. The administrative expense does not include investment manager and custodial fees. These fees are considered part of the discount rate assumption that is net of fees.

### Net 3(8)(c)

Net 3(8)(c) payments are assumed to be the same level as the past calendar year for all future years.

### Contribution Timing

Contributions are assumed to be made at the beginning of the fiscal year.

### In-Service Disability and Death

Both Disability and In-Service Death are assumed to be 45% ordinary and 55% accidental for Group 1 and 2, and 10% ordinary and 90% accidental for Group 4.

### Withdrawal Prior to Retirement

The rates shown at the following sample ages illustrate the withdrawal assumption. Withdrawal rates are set to zero if the retirement rate at that age is nonzero.

Rate of Withdrawal		
Service	Group 1 and 2	Group 4
0	15%	1.5%
1	12%	1.5%
2	10%	1.5%
3	9%	1.5%
4	8%	1.5%
5	7.6%	1.5%
10	5.4%	1.5%
15	3.3%	0.0%
20	2.0%	0.0%
25	1.0%	0.0%
30+	0.0%	0.0%

### Disability Prior to Retirement

The rates shown at the following sample ages illustrate the assumption regarding the incidence of disability:

Rate of Disability		
Age	Group 1 and 2	Group 4
20	0.01%	0.10%
25	0.02%	0.20%
30	0.03%	0.30%
35	0.06%	0.30%
40	0.10%	0.30%
45	0.15%	1.00%
50	0.19%	1.25%
55	0.24%	1.20%
60	0.28%	0.85%



## Actuarial Methods and Assumptions (Continued)

### Rates of Retirement

The rates shown at the following ages illustrate the assumption regarding the incidence of retirement, once the member has achieved 10 years of service:

Age	Group 1 & 2 Male	Group 1 & 2 Female	Group 4	Hired after 4/1/2012		
				Group 1 & 2 Male	Group 1 & 2 Female	Group 4
50	1%	1.5%	2%	0%	0%	0%
51	1%	1.5%	2%	0%	0%	0%
52	1%	2.0%	2%	0%	0%	0%
53	1%	2.5%	2%	0%	0%	0%
54	2%	2.5%	7.5%	0%	0%	0%
55	2%	5.5%	15%	0%	0%	10%
56	2.5%	6.5%	10%	0%	0%	7%
57	2.5%	6.5%	10%	0%	0%	20%
58	5%	6.5%	10%	0%	0%	10%
59	6.5%	6.5%	15%	0%	0%	15%
60	12%	5%	20%	25%	30%	20%
61	20%	13%	20%	20%	13%	20%
62	30%	15%	25%	30%	15%	25%
63	25%	12.5%	25%	25%	12.5%	25%
64	22%	18%	30%	22%	18%	30%
65	40%	15%	100%	40%	15%	100%
66	25%	20%	N/A	25%	20%	N/A
67	25%	20%	N/A	25%	20%	N/A
68	30%	25%	N/A	30%	25%	N/A
69	30%	20%	N/A	30%	20%	N/A
70	100%	100%	N/A	100%	100%	N/A

### Mortality

RP-2014 table adjusted to 2006 and projected generationally with MP-2019 (sex-distinct). During employment the healthy employee mortality table is used. Post-employment the healthy annuitant table is used.

Mortality for disabled retirees follows the same table as non-disabled retirees, set forward 2 years. Death is assumed to be due to the same cause as the disability 40% of the time.

## Appendix B – Summary of Principal Provisions

### 1. PARTICIPANT

Participation is mandatory for all full-time employees whose employment commences before age 65. There are three classes of members in the retirement system:

- Group 1: general employees
- Group 2: employees in specified hazardous occupations (e.g., electricians)
- Group 4: police and firefighters

### 2. MEMBER CONTRIBUTIONS

Member contributions vary depending upon date hired as follows:

Date of Hire	Member Contribution Rate
Prior to 1975	5% of Pay
1975 – 1983	7% of Pay
1984 – June 30, 1996	8% of Pay
After June 30, 1996	9% of Pay

Members hired after 1978 contribute an additional 2% of pay over \$30,000.

### 3. PAY

#### a. Pay

Gross regular compensation excluding bonuses, overtime, severance pay, unused sick pay, and other similar compensation.

#### b. Average Pay

The average of pay during the three consecutive years that produce the highest average or, if greater, during the last three years (whether or not consecutive) preceding retirement. For members hired after April 1, 2012, five-year averages will be used.

### 4. CREDITED SERVICE

Period during which an employee contributes to the retirement system plus certain periods of military service and “purchased” service.

## Summary of Principal Provisions (Continued)

### 5. SERVICE RETIREMENT

#### a. Eligibility

##### Hired prior to April 2, 2012:

- Attainment of age 55 and completion of ten years of credited service,
- or at any age with completion of 20 years of service.
- If hired prior to 1978 or a member of Group 4, the completion of ten years of service is not required.

##### Hired after April 1, 2012:

- Group 1 – Age 60 and Completion of 10 years of credited service;
- Group 2 – Age 55 and completion of 10 years of service;
- Group 4 – Age 55.

#### b. Retirement Allowance

Determined as the product of the member's benefit percentage, average pay and credited service, where the benefit percentage is shown below (maximum allowance of 80% of average pay):

Benefit Percentage	Group 1	Group 2	Group 4
2.5%	65+	60+	55+
2.4	64	59	54
2.3	63	58	53
2.2	62	57	52
2.1	61	56	51
2.0	60	55	50
1.9	59	N/A	49
1.8	58	N/A	48
1.7	57	N/A	47
1.6	56	N/A	46
1.5	55	N/A	45
Hired after April 1, 2012*			
2.5%	67+	62+	57+
2.35	66	61	56
2.20	65	60	55
2.05	64	59	54
1.90	63	58	53
1.75	62	57	52
1.60	61	56	51
1.45	60	55	50

\*Reduction is .125% for each year early instead of .15% per year for employees with over 30 years of service.

In addition, veterans receive an additional \$15 per year for each year of credited service up to 20 years

## Summary of Principal Provisions (Continued)

### 6. DEFERRED VESTED RETIREMENT

#### a. Eligibility

Completion of 10 years of credited service (for elected and appointed members, 6 years in the event of involuntary termination).

#### b. Retirement Allowance

Determined in the same manner as "Service Retirement" section above with the member eligible to start collecting a benefit at age 55, (or age 57 for post-April 1, 2012 hires) or defer until later at his or her discretion. If a member chooses, his or her contributions with interest may be withdrawn. The amount of interest he or she will receive depends on length of service and whether or not the termination of employment was voluntary.

### 7. ORDINARY DISABILITY RETIREMENT

#### a. Eligibility

Non-job related disability after completion of 10 years of credited service.

#### b. Retirement Allowance

Determined in the same manner as "Service Retirement" section and calculated as if the member had attained age 55 (or age 57 for those hired after April 1, 2012), if younger. Veterans receive 50% of pay (during final year) plus an annuity based on accumulated member contributions with interest.

### 8. ACCIDENTAL DISABILITY RETIREMENT

#### a. Eligibility

Disabled as a result of an accident in the performance of duties. No age or service requirement.

#### b. Retirement Allowance

72% of pay plus an annuity based on accumulated member contributions with interest. Also, a dependent's allowance per year for each child. Total allowance not to exceed 100% of pay (75% for members hired after 1987).

## Summary of Principal Provisions (Continued)

### 9. NON-OCCUPATIONAL DEATH

#### a. Eligibility

Dies while in active service, but not due to occupational injury. 2 years of service.

#### b. Retirement Allowance

Benefit as if Option C had been elected (see below) and member had attained age 55 (or age 57 for those hired after April 1, 2012) if younger.

Minimum monthly benefits provided as follows:

- spouse - \$500,
- first child - \$120,
- each additional child - \$90

### 10. OCCUPATIONAL DEATH

#### a. Eligibility

Dies as a result of an occupational injury.

#### b. Benefit Amount

72% of pay plus refund of annuity savings fund balance. In the case of an accidental disability retiree who dies of the same cause, the beneficiary receives 72% of the last 12 months salary or the current pension amount, whichever is greater.

### 11. COST-OF-LIVING INCREASES

An increase of up to 3% applied to the first \$12,000 of annual benefit. Funded by the Employer from Fiscal Year 1999. Percentage increase is voted on each year by the Retirement Board. Cost-of-living increases granted during Fiscal Year 1982 through Fiscal 1998 are reimbursed by the Commonwealth.

### 12. OPTIONAL FORMS OF PAYMENT

- Option A: Allowance payable monthly for the life of the member.
- Option B: Allowance payable monthly for the life of the member with a guarantee of remaining member contributions with interest.
- Option C: Allowance payable monthly for the life of the member with 66-2/3% continuing to the member's beneficiary upon the member's death. If the beneficiary predeceases the member, the allowance amount "pops up" to the non-reduced amount.

## Appendix C – Glossary of Terms

- **Actuarial Accrued Liability**  
The portion of the Present Value of Benefits that is attributable to past service.
- **Actuarial Value of Assets**  
The value of assets based on the asset valuation method shown in the Actuarial Methods and Assumptions section of this report.
- **Actuarial Assumptions**  
Estimates are made as to the occurrence of certain events that determine the level of benefits to be paid and how long they will be provided. The more important actuarial assumptions include the investment return on assets, salary increases and the rates of turnover, disability, retirement and mortality.
- **Actuarial Cost Method**  
The procedure that is used to allocate the present value of benefits between the liability that is attributable to past service (Actuarial Accrued Liability) and that attributable to future service.
- **Funding Ratio**  
The percentage of the accrued liability that is covered by the Actuarial Value of Assets.
- **GASB**  
Government Accounting Standards Board (issues guidance for disclosure of retirement system liabilities).
- **Normal Cost**  
The portion of the Present Value of Benefits that is attributable to benefits to be earned in the coming year.
- **PERAC**  
Public Employee Retirement Administration Commission, a division of the State government which has regulatory authority over the administration of the retirement system.
- **Present Value of Benefits**  
Represents the dollar value today of all benefits expected to be earned by current members if all actuarial assumptions are exactly realized.
- **PRIT**  
Pension Reserves Investment Trust Fund is the state controlled and administered fund for the investment of assets for members of the retirement system.
- **Unfunded Actuarial Accrued Liability**  
That portion of the Actuarial Accrued Liability not covered by System Assets.

■ Concord Retirement Board

Actuarial Valuation as of January 1, 2020

PERAC Information Disclosure

The most recent actuarial valuation of the System was prepared by Stone Consulting, Inc. as of January 1, 2020

The normal cost for employees on that date was:	\$3,324,557	9.4% of payroll
The normal cost for the employer was:	\$2,252,573	6.4% of payroll

The actuarial liability for active members was:	\$101,117,056
The actuarial liability for retired members was (includes inactive):	\$102,356,600
Total actuarial accrued liability:	\$203,473,656
System assets as of that date (\$184,762,608.28 Market Value):	\$180,248,308
Unfunded actuarial accrued liability:	\$23,225,348

The ratio of system's assets to total actuarial liability was: 89%

As of that date the total covered employee payroll was: \$35,271,971

The principal actuarial assumptions used in the valuation are as follows:

Investment Return: 6.75% per annum  
Rate of Salary Increase: Select and ultimate rate (4.00% ultimate rate)

SCHEDULE OF FUNDING PROGRESS (Dollars in \$000's)

Actuarial Valuation Date	Actuarial Value of Assets (a)	Actuarial Accrued Liability (AAL) (b)	Unfunded AAL (UAAL) (b-a)	Funded Ratio (a/b)	Covered Payroll (c)	UAAL as a % of Covered Payroll ((b-a)/c)
1/1/2020	\$180,248	\$203,474	\$23,226	89%	\$35,272	66%
1/1/2019	\$167,095	\$194,115	\$27,020	86%	\$33,406	81%
1/1/2018	\$159,853	\$184,724	\$24,871	87%	\$32,140	77%
1/1/2017	\$148,500	\$174,390	\$25,889	85%	\$31,626	82%
1/1/2016	\$137,855	\$167,011	\$29,156	83%	\$29,941	97%



## Concord Retirement System

### Rollup of Unfunded Actuarial Liability to July 1, 2021

Valuation Date

January 1, 2020

	Water	Sewer	Electric Light	Swim & Fitness	All Others	Total
Accrued Liability as of January 1, 2020	\$5,663,442	\$1,415,860	\$18,324,177	\$2,063,952	\$176,006,224	\$203,473,656
Gross Normal Cost as of January 1, 2020	106,799	26,700	634,938	59,812	4,748,881	5,577,130
Expected Employee Contributions during 2020	88,618	22,155	355,498	41,220	2,817,066	3,324,557
Expected Benefit Payouts excluding State Reimbursed COLA during 2020	114,525	28,631	814,197	45,409	8,438,893	9,441,656
Actuarial Value of Assets as of December 31, 2019	\$5,016,992	\$1,254,248	\$16,232,578	\$1,828,364	\$155,916,126	\$180,248,308
Unfunded Actuarial Accrued Liability as of July 1, 2021 <sup>1</sup>	\$617,333	\$154,333	\$2,059,817	\$205,803	\$119,757,692	\$22,794,979
Funding Ratio as of January 1, 2020	89%	89%	89%	89%	89%	89%

<sup>1</sup> Rolled up from the unfunded actuarial accrued liability at 1/1/2020 of \$23,225,348





# Town of Concord Retirement System

## DEPARTMENT BREAKDOWN OF FISCAL 2022 CONTRIBUTION

	Water	Sewer	Electric Light	Swim & Fitness	All Others <sup>3</sup>	Total
1. Amortization	\$ 95,910	\$ 23,978	\$ 320,017	\$31,974	\$ 3,122,917	\$ 3,594,796
2. Net Normal Cost Fiscal 2022 including Administrative Expense <sup>1</sup>	26,286	6,572	338,667	23,674	2,364,597	\$ 2,759,796
3. Net 3(8)(c) payments <sup>2</sup>	<u>2,427</u>	<u>607</u>	<u>7,853</u>	<u>885</u>	<u>75,428</u>	<u>87,200</u>
4. Fiscal 2022 Appropriation (1+2)	\$ 124,623	\$ 31,156	\$ 666,537	\$ 56,532	\$ 5,562,944	\$ 6,441,792

<sup>1</sup> Net Normal Cost for Fiscal 2022 plus administrative expense which is allocated by gross normal cost.

<sup>2</sup> Net 3(8)(c) payments allocated by actuarial accrued liability.

<sup>3</sup> All Others includes the Concord Housing Authority.